AGRONAVTI

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OWNERSHIP:

Nino Zambakhidze and the Georgian Farmers' Association

PRODUCTS/SERVICES:

Agronavti provides a range of agricultural technology solutions, including:

- *Consulting*: Tailored advice and technological solutions for farms and agricultural businesses, with the added service of booking mentors specializing in Agronomy and Veterinary.
- *Training and Capacity Building*: Educating farmers on best practices in precision agriculture and tech adoption, along with sharing professional information and digital materials to enhance their skills and knowledge.
- *AgriTech Consulting*: Tailored advice and technological solutions for farms and agricultural businesses, with a focus on AI-based solutions (currently under development).
- *Shop Market*: Currently under development, the shop market will offer a variety of agricultural products and tools, including smart farming solutions such as software, helping farmers conveniently access essential equipment and resources.

COMPETITIVE ADVANTAGES AND INNOVATION:

Strong Network: With a solid connection to local farmers and international experts, Agronavti is positioned as a leader in AgriTech innovation in Georgia.

STAGE OF DEVELOPMENT:

Agronavti is an online platform designed for agripreneurs and farmers, helping them plan and manage their agribusinesses to maximize profits by leveraging market trends. Currently in its growth stage, Agronavti successfully launched its app and is now working on developing AI-based features. While the AI integration is not yet ready, the need for artificial intelligence in digital agriculture is becoming increasingly evident due to the challenges faced in the sector. Farmers require consultations, advice, and forecasting tools for effective agribusiness management.
The planned AI functionality in Agronavti will offer tailored recommendations based on soil analysis, location, weather forecasts, business planning, and farm budgeting. These insights, driven by data analysis, will help farmers optimize their operations and ensure success in the evolving agricultural landscape of Georgia. However, due to current challenges in gathering data from tech hardware and various systems, we are continuously working towards refining and building this capability.

BUSINESS OFFER/BUSINESS REQUEST FOR THE NETWORKING EVENT:

Agronavti is focusing on innovative agricultural technologies in Georgia. The company is committed to improving farmers' productivity through advanced technological solutions tailored to local needs.
Agronavti is seeking partners for collaboration in several key areas: Tech Farming Tools: Searching for partnerships to source advanced farming technologies and tools. Hardware-based Technologies: Looking for partners to purchase and implement hardware-based agricultural technologies. Market Expansion: Exploring opportunities to enter new markets, both regionally and internationally. Investment Discussions: Open to conversations with investors interested in scaling AgriTech solutions in Georgia and beyond. Knowledge Sharing: Seeking collaborations to exchange expertise in agricultural innovation, tech development, and sustainability practices.

TYPE OF PARTNER SEARCHED AND COUNTRIES:

Agronavti is seeking Tech Companies: Specializing in agricultural IoT devices and AI-based solutions. Research Institutions and Universities: For AgriTech R&D collaboration. Distributors and Regional Partners: To help expand Agronavti's services to other countries. Shop Market Partners: For the development and expansion of our shop market. *Countries of Interest*: Primarily interested in partnerships within the EU, USA, and neighboring countries such as Turkey, Ukraine, Armenia, and other post-Soviet countries, while remaining open to global collaborations.