ORGANAUTS

COMPANY NAME: Organauts - Organic Sailors

COMPANY OWNERSHIP: Private

COMPANY'S PRODUCTS/SERVICES: production and trading of healthy and organic foods from Balkan region. Main products are fruit and vegetable delicatessen products, organic juices, vegetable pastes and sweet products from grape must.

COMPANY'S COMPETITIVE ADVANTAGES AND INNOVATION: Organauts (the "Organic Sailors") is a trading company that is in a quest to find the finest organic long-shelf products from the Balkans and bring them to the markets across Europe. Located in the Republic of North Macedonia, we are focused on the distribution of deli products from the Balkans, providing a unique experience of uncommon delicatessen products and food supplements.

COMPANY'S STAGE OF DEVELOPMENT: the company is active on the local market with potential export opportunities to Italy, Serbia, Slovenia, Austria and Sweden

COMPANY'S BUSINESS OFFER/BUSINESS REQUEST FOR THE NETWORKING EVENT: the company is looking for distributors in other countries (organic/bio-shops, distributors with their own shops etc.) and companies with their own recipes wishing to produce in North Macedonia.

TYPE OF PARTNER SEARCHED AND COUNTRIES: The company is looking for distributors in other countries (organic/bio-shops, distributors with their own shops…) and companies with their own recipes wishing to produce in North Macedonia. Potential partnership in Germany, Italy, Serbia, Bulgaria, Croatia, Slovenia, Austria and Sweden.