DRON OPS

COMPANY NAME: DRON OPS LLC

COMPANY OWNERSHIP: 100% private

COMPANY'S PRODUCTS/SERVICES:

1. Crop spraying and seeding using drones for precise application of chemicals on soil and plants, also spreading seeds on soil (mostly corn and rice);
2. Soil and plant analysis using drones with special sensors to detect plant diseases and to apply flexible rate of spraying (lowering the costs and the usage of pesticides etc.);
3. Mapping and survey of large areas – development of multispectral orthomosaic maps;
4. Drone production – the development of highly customised drones for different types of missions.

COMPANY'S COMPETITIVE ADVANTAGES AND INNOVATION:

Dron OPS is the first start-up company of its kind in the North Macedonia offering integrally several services for agriculture, forestry and security. The mix of technical know-how, experienced staff and the general vision of the company differentiate us from other similar companies that exist in the market in the Western Balkans. We have developed several improvements of drones to respond to specific needs and types of missions. Those also include the solutions for operating several drones in one mission by one pilot or innovations regarding the data transfer and fly operations of drones.

COMPANY'S STAGE OF DEVELOPMENT: Start-up company

COMPANY'S BUSINESS OFFER/BUSINESS REQUEST FOR THE NETWORKING EVENT:

Networking and experience exchange with similar companies (e.g. companies that produce drones or deliver services with drones). Peer-learning with other start-ups from Italy and innovation centres to see current technological trends.

TYPE OF PARTNER SEARCHED AND COUNTRIES:
UAV experts, consultants for business development and investment funds