



chief executive officer

Description

Chief executive officers hold the highest ranking in a pyramidal corporate structure. They are able to hold a complete idea of the functioning of the business, its departments, risks, and stakeholders. They analyse different kinds of information and create links among them for decision-making purposes. They serve as a communication link with the board of directors for reporting and implementation of the overall strategy.

Alternative label

senior executive officer

chairman

CEO

managing director

president

Regulatory aspect

To see if and how this occupation is regulated in EU Member States, EEA countries or Switzerland please consult the Regulated Professions Database of the Commission.

Regulated Professions Database:

http://ec.europa.eu/growth/single-market/services/free-movement-professionals/qualifications-recognition_en

Hierarchy

▼

1 Managers

▼

11 Chief executives, senior officials and legislators

▼

112 Managing directors and chief executives

▼

1120 Managing directors and chief executives

chief executive officer

Narrower occupations

airport chief executive

Essential skills and competences

analyse business objectives

analyse financial performance of a company

assume responsibility for the management of a business

conclude business agreements

define organisational standards

delegate activities

develop business plans

develop company strategies

develop organisational policies

develop revenue generation strategies

establish collaborative relations

imprint visionary aspirations into the business management

integrate shareholders' interests in business plans

integrate strategic foundation in daily performance

interpret financial statements

lead managers of company departments

liaise with shareholders

make strategic business decisions

negotiate with stakeholders

plan medium to long term objectives

shape corporate culture

shape organisational teams based on competencies

show an exemplary leading role in an organisation

strive for company growth

track key performance indicators

Essential Knowledge

business process modelling

company policies

financial management

financial statements

marketing management

Optional skills and competences

abide by business ethical code of conducts

apply airport standards and regulations

apply export strategies

apply import strategies

build international relations

define the corporate structure

describe the financial situation of a region

develop professional network

disseminate general corporate information

ensure lawful business operations

evaluate budgets

evaluate performance of organisational collaborators

follow the statutory obligations

get involved in the day-to-day operation of the company
identify airport safety hazards
impart business plans to collaborators
implement airport emergency plans
implement improvement procedures in airport operations
implement operational business plans
implement strategic planning
interact with the board of directors
keep updated on the political landscape
manage publicly traded companies
motivate employees
prepare airport emergency plans
provide assistance to a variety of airport users
show intercultural awareness
speak different languages

Optional Knowledge

airport environmental regulations
airport operating environment
airport planning
business law
international trade
joint ventures
mergers and acquisitions
subsidiary operations

Status

released

Concept URI

<http://data.europa.eu/esco/occupation/6c3fd65e-2d24-47d8-bc22-9e93512bdcc2>

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[DG Employment, Social Affairs and Inclusion](#) of the European Commission developed ESCO in collaboration with stakeholders and with the [European Centre for the Development of Vocational Training \(Cedefop\)](#) .

