



## PPP for skills development

## Country case - Serbia

"Education to Employment E2E" project

Marija Stojadinovic, Business Development Centre Kragujevac 01.03.2022, ETF event



Business
Development
Center
Kragujevac
(BDCKG)

Non-profit, non-governmental, civil society organization

Founded in 2010, in Kragujevac, Serbia

Overall goal: to contribute and empower local socio-economic development

Local partner organization (broker) on E2E project since 2017

## BDCKG thematic areas of intervention and key figures

- Thematic areas of intervention:
  - Employment and labor market integration of youth and other vulnerable groups
  - Non formal education
  - Entrepreneurship and SME development
- Key figures





# Education to Employment project (E2E) in brief

#### Donor

• Swiss Development Cooperation SDC

#### **Duration**

- Phase I 2016 2019
- Phase II 2020 2023

#### SDC grant

- Phase I 5.5 million Eur
- Phase II 6.5 million Eur

#### Mission

• To improve opportunities of youth in the labor market, through development of competences demanded by employers and through improvement of employment policies and regulations

#### **Implementation**

• Network of brokers – local partner organizations

BDCKG as a broker - we are connecting...

Youth

Schools

Companies



## Our target groups and services

#### Target groups

Youth - students

Youth – unemployed

Companies

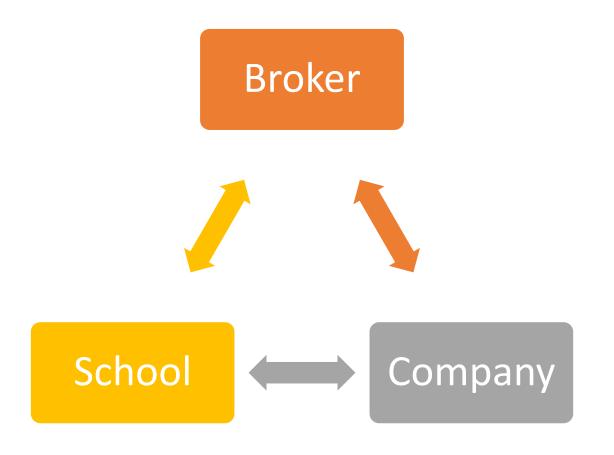
#### Services for youth

- Individual career guidance and counselling
- Group career guidance
- Competence assessment
- Work based learning programs
- Matching with employers
- Soft skills trainings/workshops

### Services for companies

- SKA analysis (analysis of occupations)
- Curriculum development for WBL programs
- Training of in-company mentors
- Recruitment, Pre-selection of candidates, competence assessment
- Joint organization and management of WBL programs

## Structure of our partnerships



#### Other partners involved:



## How it works - I

Call for proposals for companies, brokers promoting

Brokers collect companies` needs

Brokers develop and submit WBL application to E2E

When approved – contract signature between partners

## How it works - II

Recruitment and selection of candidates for WBL course

Training of in-company mentors

SKA analysis - Competence profiling - Curriculum development

WBL course implementation – theoretical and practical part of the training

## How it works - III

Monitoring and Evaluation of WBL course

External competence assessment and certification

Reporting – narrative and financial

Closing the agreement

## Mechanisms of partnerships

Contractual arrangement - roles and responsibilities

Co-financing by the company, min 30%

Remaining funds for WBL provided by E2E, LSGs

## Benefits for youngsters and companies

#### YOUTH

- Acquiring qualifications demanded in the market
- Upskilling/reskilling
- Real work experience
- Connecting with potential employers
- Employment

#### **COMPANIES**

- Access to work force
- Assistance in recruitment and selection of candidates
- SKA analysis, competence profiles
- Curriculum for WBL courses
- Training of in-company mentors
- Methodology for M&E of WBL courses

## Benefits – key data 2020/2021

66 WBL's frainees 55 72.3% employ. rate

# Thank you for your attention!

Q & A



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